



---

## Expression of Interest Appointment of Financial Advisor for Telephone Industries of Pakistan

Ministry of IT and Telecom, intends to engage the services of Financial Advisor (FA) to Provide Transaction Advisory Services (TAS) to solicit partnership, through a suitable mode to utilize capability of Telephone Industries of Pakistan (TIP), a state owned public enterprise to upgrade and enhance its present production facility to cope with the state of the art manufacturing solution in the field of telecommunication, power sector, mechanical and electronic equipment.

Interested Party (s) ('IP') is expected to engage multidisciplinary expert firm (s) including technical firm having experience in the manufacturing sector, accounting and law firm (s) possessing TAS experience, to conduct the transaction. IP(s) with proven demonstrable TAS experience may submit Expression of Interest (EOI) containing following information, which will serve as parameter for shortlisting.

- i. Detailed profile of the IP(s) showcasing overall corporate Finance, Merger & Acquisition or industrial unit revival experience during the last 15 years, highlighting successfully concluded mandates;
- ii. TAS experience of IP as lead manager, highlighting experience in the industrial and manufacturing sectors during the last 10 years with details of clientele and projects;
- iii. Profile of other members / sub-contractors with consent of exclusivity.

Preference will be given to IP's having global presence and ranking in the globally recognized League tables e.g Bloomberg, Reuters, Dealogic, etc.

IPs may submit EOIs (06 copies), not exceeding twenty five (25) pages along with a non-refundable Processing fee of USD 100/- or Pak Rupees 15,000/- in the form of a bank draft/ pay order / Banker's cheque in favour of TIP.

The last date for the submission of EOIs is 20<sup>th</sup> November, 2019 till 3:00 p.m. EOIs will be opened on the same date at 3.30 pm in the presence of representatives of IPs, who opt to be present.

Detailed scope of work including terms of reference (TOR) will be shared with the shortlisted IP(s) as integral part of the request for proposal (RFP).

For further information, please visit website [www.moitt.gov.pk](http://www.moitt.gov.pk) or contact the undersigned:

**Taimur Khan**  
Managing Director  
TIP Building Sector I-9/2  
Islamabad  
Tel: 051-4444911 / 051-9206277